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Japan Grain and Feed Result of the 4th SBS Rice Tender 2003

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Report Highlights: On December 20, in the fourth Simultaneous Buy and Sell (SBS) rice tender, the total amount of contracted rice again fell short of the allocation at only 13,421 metric tons (MT). FA intends to move the cumulative uncontracted amount to the Ordinary Minimum Access (OMA) tenders. With the completion of four SBS tenders for the current fiscal year, China's market share reached 48.4%, down from 65.7% last year. Although U.S. share increased to 40.2% from 25.2% last year, total volume declined from 25,173 MT last year to 20,122 MT.

On December 20, the Food Agency (FA) of the Ministry of Agriculture, Forestry and Fisheries (MAFF) conducted its fourth Simultaneous Buy and Sell (SBS) rice tender under the Uruguay Round minimum access agreement for Japan Fiscal Year 2002 (April 2002 - March 2003). A total of 11,370 metric tons (MT) of foreign rice was contracted, with the U.S. accounting for 3,302 MT, or 29% of the total. Contracts for Chinese rice reached 7,022 MT for a 62% market share.

The total amount of contracted rice again fell short of the 25,000 MT allocation. From the first through the fourth tenders, 50,067 MT of foreign rice has been contracted, filling only half of Japan's allocation for the SBS rice under the Uruguay Round minimum access commitment. Instead of holding an additional SBS tender, FA intends to move the cumulative un-contracted amount to the Ordinary Minimum Access (OMA) tenders.

With the completion of four SBS tenders for the current fiscal year, China's market share reached 48.4%, down from 65.7% last year. As a result of the significant decline in the overall contracted amount, U.S. share increased to 40.2% from 25.2% last year. However, in terms of volume, the cumulative contracted amount for U.S. rice declined from 25,173 MT last year to 20,122 MT.

The tables on the following pages show the overall results for the first through fourth tenders and the detailed results for the fourth tender.

Overall Results for the First Through Fourth Tenders

Fourth SBS Tender (December 20, 2002):													
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total				
Quantity (MT)	7,022	3,302	370	561	0	80	18	17	11,370				
Share (%)	61.8	29.0	3.3	4.9	-	0.7	0.2	0.1	100.0				
Third SBS Tender (November 8, 2002):													
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total				
Quantity (MT)	8,191	4,371	263	505	0	40	0	51	13,421				
Share (%)	61.0	32.6	2.0	3.8	-	0.3	-	0.4	100.0				
Second SBS Tender (August 30, 2002):													
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	Spain	Italy	Total				
Quantity (MT)	3,060	6,807	100	629	0	0	0	0	10,596				
Share (%)	28.9	64.2	0.9	5.9	-	1	1	1	100.0				
First SBS T	First SBS Tender (May 31, 2002):												
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total				
Quantity (MT)	5,974	5,642	594	2,382	0	20	17	51	14,680				
Share (%)	40.7	38.4	4.0	16.2	-	0.1	0.1	0.4	100.0				
Total SBS Tenders (First - Fourth):													
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total				
Quantity (MT)	24,247	20,122	1,327	4,077	0	140	35	119	50,067				
Share (%)	48.4	40.2	2.7	8.1	-	0.3	0.1	0.2	100.0				

Results of 4th JFY'2002 SBS Tender (Metric Tons, \$/Metric Ton)

Country	Туре	Quantity Applied (MT)	Quantity Awarded (MT)	Food Agency's Purchase Price (\$/MT)	Food Agency's Selling Price (\$/MT)	Mark-up (\$/MT)
U.S.A.	Short/Brown Short/Milled Medium/Milled Glut./Short/Milled Broken/Milled TOTAL	162 1,732 40 596 1,659 4,189	162 1,534 40 596 970 3,302	810 901 536 787 418	1,642 1,690 1,632 1,602 971	832 789 1,096 815 553
China	Short/Brown Short/Milled Long/Brown Glut./Short/Milled Broken/Milled TOTAL	18 7,560 98 816 2,066 10,558	18 4,684 78 816 1,426 7,022	727 792 1,007 818 435	1,802 1,863 2,311 1,644 982	1,075 1,071 1,304 826 547
Australia	Short/Milled Broken/Milled TOTAL	829 200 1,029	457 104 561	917 423	2,004 965	1,087 542
Thailand	Long/Milled Glut./Long/Milled TOTAL	350 40 390	330 40 370	546 570 -	1,850 1,843	1,304 1,273
India	Long/Milled	18	18	1,628	2,942	1,314
Pakistan	Long/Milled	80	80	1,074	2,405	1,331
Italy	Short/Milled	17	17	2,223	3,099	876
GRAND TOTAL		16,281	11,370	-	-	-

Note: Exchange rate used: \$1 = 121\$ yen